

Message Text

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21

ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-05 DRC-01 RSC-01 /017 W
----- 101582

R 210730Z MAY 74

FM AMEMBASSY JIDDA

TO USDOC WASHDC

INFO SECSTATE WASHDC 7185

AMEMBASSY BEIRUT

UNCLAS JIDDA 2809

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJ: GLOBAL MARKET RESEARCH: AVIONICS AND AVIATION

SUPPORT EQUIPMENT

REF STATE 73827

FOR OIM/MRD

1. REQUEST INFO ON STATUS OF AWARD OF SUBJECT RESEARCH CONTRACT
FOR SAUDI ARABIA. IN SPITE OF NON-EXISTENCE OF MARKET RESEARCH FIRMS
HERE, EMBASSY HAS DISCUSSED PROJECT WITH ECONOMICS AND BUSINESS
PROFESSOR (EGYPTIAN NATIONAL) DR. WAGIH SHINDY AT JIDDA
UNIVERSITY, WHO BECAME ACTIVELY INTERESTED AND PROPOSED FORMING
GROUP TO DO STUDY FOR SAUDI ARABIA.

2. SHINDY HAS SUBMITTED PROPOSAL WHICH MAY BE ACCEPTABLE IF
BEIRUT HAS NOT MANAGED TO OBTAIN CONTRACT FOR SAUDI ARABIA STUDY.
DUE TO EXTREME DIFFICULTY IN OBTAINING DETAILED AND CURRENT
STATISTICAL DATA, SHINDY ESTIMATES THAT TO DELIVER ALL
DETAILS REQUIRED BY SPECIFICATIONS WOULD COST SOME \$12,000. HE HAS
THEREFORE OFFERED TO DO STUDY BASED ON AS MUCH DATA AS IS
REASONABLY AVAILABLE, AT \$4,200.

3. REALIZE THAT DEADLINE FOR SUBMISSION OF BIDS HAS PASSED. HOW-
EVER IF AT ALL FEASIBLE RECOMMEND THAT SHINDY'S BID
BE PROCESSED, BOTH FOR PURPOSE OF SUBJECT STUDY AND FOR
SAKE OF EXPLORING SUITABILITY USING HIM FOR FUTURE STUDIES.

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FEEL THAT DEADLINE OF AUGUST 2 FOR TRANSMITTAL OF FINAL

REPORT COULD STILL BE MET. EMBASSY IS FAVORABLY IMPRESSED WITH SHINDY'S QUALIFICATIONS AND ABILITY. AIRPOUCHING COPY OF SHINDY'S PROPOSAL TO COMMERCE. WILL CABLE SUMMARY OF PROPOSAL IF DESIRED.

4. PLEASE ADVISE ASAP.

AKINS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974JIDDA02809
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740125-1101
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740531/aaaabbcu.tel
Line Count: 67
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 73827
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 28 OCT 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 OCT 2002 by boyleja>; APPROVED <07 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GLOBAL MARKET RESEARCH: AVIONICS AND AVIATION SUPPORT EQUIPMENT
TAGS: BEXP, SA
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005